

VICKI LUNDY WILBON

PRESIDENT COMMUNITY DEVELOPMENT



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AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- Housing Credit Certified Professional
- Metropolitan Atlanta YMCA Board
- St. Joseph Health System Board
- Georgia Women's Affordable Housing Network

Vicki Lundy Wilbon is a principal and Executive Vice President with The Integral, an Atlanta-based real estate development and investment management firm. In this capacity, she has played a significant role in developing corporate policy and driving execution towards the successful accomplishment of strategic goals.

As the President of Integral's Community Development Division, Ms. Wilbon spearheads the operation that has distinguished itself in the marketplace by completing some of the nation's most successful and transformative residential and mixed-use developments through thoughtful and innovative master planning and implementation. She has been responsible for the day-to-day management of Integral's redevelopment initiatives, many of which have been executed through public/private partnerships with various public entities.

Ms. Wilbon has worked extensively in the Real Estate development industry for approximately thirty years. Since joining Integral in 1994, she has earned a reputation for identifying and assessing development opportunities, incorporating community-impact initiatives, arranging financing sources and structures, and executing implementation strategies and organizational processes. Integral's multi-family development portfolio, under Ms. Wilbon's leadership, has amassed an aggregate total development cost of over \$592 Million.

Her vast experience and expertise in "place-making" and multi-phased redevelopments has allowed her to manage every aspect of comprehensive development programs including master planning with community participation, managing public/private partnerships, inspiring creative design, and developing and implementing innovative financing structures.

As a result of her extensive experience with public/private partnerships, Ms. Wilbon has mastered the use and layering of federal or other public funds, with private equity, conventional debt and other funding sources. She has structured and implemented numerous urban revitalization projects and developed strong relationships with institutional debt and equity providers. Under her purview, over \$343 Million and \$248 Million of debt and equity, respectively, has been raised.

Ms. Wilbon earned a Bachelor of Science degree in Building Construction & Technology from Purdue University, West Lafayette, IN. She is a Certified Commercial Investment Member (CCIM) candidate and a Housing Credit Certified Professional. Active in civic, corporate and community organizations, Ms. Wilbon serves on the Metropolitan Atlanta YMCA Board and the St. Joseph Health System Board. Additionally she serves on the Advisory Board of the Georgia Women's Affordable Housing Network.