

DALILA SOTELO

MANAGING DIRECTOR - WESTERN REGION, COMMUNITY DEVELOPMENT



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AFFILIATIONS

- Governor – CalHFA
- Treasurer – Ad Hoc HED Committee
- Mayor – METRO Measure M Oversight Committee
- Citizen Advisory Committee, Chair Emeritus
- Board, Vice-Chair

Dalila Sotelo is a Vice President, Western Region Managing Director in Integral's Community Development Division. Located in Los Angeles, Ms. Sotelo has been actively involved in affordable housing development and finance for over 25 years. Throughout her career, she has been an effective advocate of affordable housing for low-income populations and has spent her time promoting this effort across the nation.

Prior to joining Integral, Ms. Sotelo formed The Sotelo Group Inc., a firm specializing in providing real estate, finance, community outreach and development services to government, non-profit and for-profit entities. During Ms. Sotelo's noteworthy career, she has also served as the Deputy Chief of Operations for the Community Redevelopment Agency of the City of Los Angeles. She facilitated the financing of affordable housing within the agency's sprawling 32 project areas within a record-breaking four-year period. The investment into housing during her term totaled \$240 million in local public subsidy.

From 1995 to 2007, she ascended the ranks to become the youngest female Senior Vice President of the McCormack Baron Salazar, where she coordinated development teams, secured private and public financing, and spearheaded production of seven phases of mixed-income housing developments under the HUD HOPE IV program. Ms. Sotelo has tackled complicated financial transactions to secure over \$500 million of financing for nearly 2,700 units of affordable housing throughout California.

Ms. Sotelo received a Bachelor of Arts degree in Public Policy from the Occidental College where she learned the importance of civic engagement. She currently serves as a Governor Newsom Appointee on the California Housing Finance Agency Board of Directors and as a Treasurer Ma appointee as Co-chair of the Housing and Economic Development Ad-Hoc Committee. She also served as an appointee of County Supervisor Solis to the Rosemead Successor Agency. In addition, she is the Chair Emeritus of the Metro Citizen Advisory Committee and serves on the Measure M Committee advising Metro on the policy pertaining to the deployment of over \$120 billion in transit-oriented infrastructure throughout Los Angeles County. She is proud to have served on public commission for three consecutive Mayoral administrations including serving as the President of the LA Fire Department of Mayor Antonio Villaraigosa and President of the Affordable Housing Commission for Mayor Eric Garcetti. Ms. Sotelo was recognized as Business Woman of the Year by the California Assembly.